

### VISION

We envision a world where children and parents advance to their full potential, transforming the communities in which we live.

### MISSION

AVANCE breaks the cycle of intergenerational poverty through innovative, two generation education and support for families with young children.



# STRATEGIC PLANNING

### OVERARCHING GOAL/S (2020 - 2023)

- 1. AVANCE-Austin will address the service gap for under-resourced Latinx families with children ages birth-3 whose primary language is Spanish with a premiere 2-generation model so that children and their parents/caregivers thrive and reach their full potential.
  - 2. By 2023, AVANCE will serve 1,000 children and their families, with an annual budget of \$2.6 million that represents a diverse stream of revenue sources.

## OVERARCHING STRATEGY (2020 - 2023)

AVANCE-Austin will achieve its mission by ensuring a sustainable business model; unified culture; stable infrastructure; state of the art, relevant programming; strong strategic partnerships, and beneficial presence in the community.



# STRATEGIC PLANNING

2020-2023

AVANCE-AUSTIN PRIORITY AREAS & GOALS

### ORGANIZATIONAL EXCELLENCE

AVANCE-Austin sustains and expands a strong infrastructure to serve children and families.

- 1. AVANCE-Austin will be well governed.
- 2. AVANCE-Austin will build and maintain effective, engaged and empowered leadership.
- 3. AVANCE-Austin will ensure agency capacity and talent through competitive compensation, professional development and advancement..
- 4. Ensure technology is adequate to support growing needs, including hardware, software, and cloud technology, as well as mobile technology; Ensure that data backup plan is adequate and used regularly.
- 5. Ensure sufficient transportation for transporting families to the program and staff to home visits.
- 6. AVANCE-Austin will align with National restructuring and will benefit from resources available from National Office.
- 7. AVANCE will acquire longer term, dedicated space or spaces to support existing programming and new growth.



# BRAND & OUTREACH

AVANCE-Austin is a wellrecognized non-profit organization that attracts families, donors, partners and

volunteers through clear, targeted messaging and strategic outreach via multiple communications channels and advocacy within the community.

- 1. AVANCE-Austin will have strong community partnerships.
- 2. To ensure that AVANCE-Austin's brand is recognizable and distinct, seen as a premiere 2-generation agency in the community.
- 3. AVANCE's marketing is effective in attracting client families, partners, donors and volunteers.
- 4. AVANCE will be a recognized leader in the 2-generation space within our community's social service and education infrastructure with our focus on Spanish-speaking parents/caregivers with children ages 0-3 who are living in extreme poverty, are socially isolated, and experience a myriad of barriers, including being recent immigrants.

### FISCAL OPTIMIZATION

AVANCE-Austin has dependable, diversified, and growing revenue sources through strategic fundraising activities, effective financial policies, and long-term funding such as endowments and reserves.

- 1. AVANCE-Austin is a fiscally sound organization.
- 2. Identify growth objectives and ensure they align with fund development planning, based on fundraising best practices.
- 3. AVANCE-Austin will have operating reserves consistent with optimal amounts held by similarly situated non-profits, as advised by CFO and guided by Board Policy.
- 4. AVANCE-Austin will create, develop and grow Endowment Funding, aligned with AVANCE National policies.

#### PROGRAM EXCELLENCE

AVANCE-Austin is a premiere parent-child program for under-resourced families with children ages birth to three that has a far-reaching impact on the community. AVANCE's signature model is built on a 2-Generation Framework and grounded in research and best practices. The model is comprehensive to address early childhood development, economic assets, physical and mental health, social capital and employment pathways.



- 1. AVANCE will position itself as a community leader by being involved in assessing and informing community needs in the 2-gen field and addressing those needs through its mission.
- 2. AVANCE-Austin's Program Committee will drive high-quality programming
- through long-range planning and general oversight of the agency's program services.
- 3. AVANCE-Austin will serve 1,000+ children and parents/caregivers with high quality, 2-generation parent/child services by FY 2023 (July 1, 2022-June 30, 2023) that include outcomes for adults and children.